Plans designed for small businesses on the up

Essential
Get organized and set up simple sales processes

Advanced
Scale quickly using easy-to-use email and automation

MOST POPULAR

Professional
Everything you need to boost performance and revenue

BEST VALUE

Power
Empower larger teams with flexible collaboration and support

Enterprise
Experience Pipedrive without limits and have ultimate piece of mind

Contact a certified Pipedrive partner for more information

World-class security and robust account controls

- Security rules and alerts
- Security management tips
- Full compliance

AICPA SOC 2 — Formerly SAS 70 Reports

AICPA SOC 3 — Formerly SAS 70 Reports

ISO 27001 CERTIFIED by schellman

Used by over 100,000 companies in 179 countries

Award-winning CRM software

Capterra SHORTLIST 2023

Leader SOURCEFORGE Summer 2023

G2 Leader SUMMER 2023

Software Advice ★★★★★ 4.5

Software Advice FRONT RUNNERS 2023

crozdesk SALES MANAGEMENT LEADER SOFTWARE AWARDS 2023

Capterra ★★★★★ 4.5

Welcome to Pipedrive

Driving business growth

Pipedrive lets you track your sales pipeline, manage deals and automate your entire sales process so you can focus on selling.

pipedrive

The easy and effective CRM for closing deals

Pipedrive lets you track your sales pipeline, manage deals and automate your entire sales process so you can focus on selling

Refine your strategy with real-time performance insights

Leverage real-time, visual data to easily make tough decisions and identify what works.

Save hours with automated lead nurturing

Never miss a follow-up with automated sales conversations and AI-powered prompts to focus on the right leads.

Customize Pipedrive to your unique sales process

Discover the power of a CRM that adapts to your sales strategy, giving you the tools and tips you need to succeed.

The CRM tailored to your business

Seamlessly switch to a sales tool that matches every step of your buyer's journey. Pipedrive is more than just a pipeline.

Harness AI insights to drive your strategy

Dive into real-time sales reports and grasp the ins and outs of your sales funnel with AI suggestions.

Unlock sales success

Simplify your workflow and unite your sales tasks in one workspace.

Connect your tech stack and discover tools with Pipedrive's Marketplace

500+ apps
Spanning all revenue cycle stages

1.5x
Users who install apps win 1.5x more deals on average

+12% faster
Users with apps installed close deals on average 12% faster

slack   HubSpot   Gmail

zapier   INTERCOM   asana

Trello   PandaDoc   zoom

Microsoft Teams   Google Drive